

Readers invited to submit stories and questions

Dear Readers,

We have just come to the end of an interesting year in real estate. I have spent the year writing columns based on what I think is important to know when buying and selling property. All of my writing is based on my personal experience with clients and through my own observations, and I try to tell it like I see it.

But the whole story of the Greater Knoxville market isn't told until I hear from you, readers. So now I ask for your submissions. I would like you to write to me and tell me what you want and need to know. Share your real estate success stories and horror stories with me. Tell me what surprised you, what frightened you, what made you jump for joy, what made you mad, and what made you laugh or cry through your own real estate journey.

I can't promise that I will be able to use all the submissions I receive, and please know that

by sending information to me, you are giving me permission to use your story or question in print and online, and to edit as necessary. You may include your name and a phone number or e-mail if you wish, but come time for publication, all submissions will be presented anonymously.

Thinking back to this year alone, all my customers had lots of questions and now have stories to tell. Every single transaction that had something interesting happen along the way. Did I tell you about the family who bought one of my listings because the house was exactly the same as the one they were selling? How about the time my clients locked the moving van keys in the van the morning of closing? I've had sellers injure themselves getting their homes ready to show, city water pipes break in a yard on moving day, buyers who submitted offers and then were never heard from again, houses bought from across the country based on photos alone, two movers

and a small truck show up to move the contents of a 4,300-square-foot house, and clients who lived in their house only three months before having to move again. And that's just this year.

The saga continues today, for those who are going through the process of buying and selling their homes. So tell me your stories so others may learn from your triumphs or may discover how to avoid your frustrations. Or ask me the real estate questions that you need answered.

You may e-mail me at:

LetMeDoYourHOMEWork@charter.net

or send your submissions via mail to:

Coldwell Banker Wallace & Wallace

Attn: Claudia Stallings

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Knoxville, TN 37934

I look forward to hearing from you.

Claudia Stallings is a real estate agent with Coldwell Banker Wallace & Wallace Realtors. She is a seniors real estate specialist and has 15 years of experience in advertising, marketing and promotion. She can be contacted at 865-966-1111, via e-mail at LetMeDoYourHOMEWork@charter.net or on the Web at www.LetMeDoYourHOMEWork.com



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